

Maine Spirits Business Activity for
January 2026
Prepared by Pine State Spirits

Sales Data 1/1/2026 - 1/31/2026		Monthly							
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	22	21	-1						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	94,639	89,419	(5,220)	-5.52%	4,302	4,258	-1.02%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 16,470,176	\$ 15,287,558	\$ (1,182,618)	-7.18%	\$ 748,644	\$ 727,979	-2.76%		
Cost of Goods Sold	\$ 11,101,091	\$ 10,357,302	\$ (743,789)	-6.70%					
Depletion Allowances	\$ (1,720,841)	\$ (1,746,791)							
Total Cost of Good Sold	\$ 9,380,251	\$ 8,610,511	\$ (769,739)	-8.21%					
Sales Data 7/1/2025 - 1/31/2026		Year to Date							
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	153	152	-1						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	867,827	827,484	(40,342)	-4.65%	5,672	5,444	-4.02%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 151,764,857	\$ 143,568,987	\$ (8,195,870)	-5.40%	\$ 991,927	\$ 944,533	-4.78%		
Cost of Goods Sold	\$ 105,648,892	\$ 100,086,513	\$ (5,562,379)	-5.26%					
Depletion Allowances	\$ (9,654,929)	\$ (10,138,241)							
Total Cost of Good Sold	\$ 95,993,963	\$ 89,948,272	\$ (6,045,691)	-6.30%					
Other Revenue		Monthly Data			Year to Date Data				
				Variance				Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%	
Premium Tax	\$ 206,160	\$ 194,765	\$ (11,395)	-5.53%	\$ 1,893,482	\$ 1,807,444	\$ (86,038)	-4.54%	
Bailment	\$ 257,659	\$ 264,878	\$ 7,219	2.80%	\$ 1,961,750	\$ 1,846,795	\$ (114,955)	-5.86%	
Depletion Allowances	\$ 1,720,841	\$ 1,746,791	\$ 25,950	1.51%	\$ 9,654,929	\$10,138,241	\$ 483,312	5.01%	